



KENTUCKY EDUCATIONAL DEVELOPMENT CORPORATION (KEDC)

REGULAR BOARD MEETING

**WEDNESDAY, APRIL 19, 2023 3:00PM – 5:00PM
KEDC OFFICE – LEXINGTON, KY**

SUPT. PATRICK RICHARDSON, CHAIRMAN

BOARD BUSINESS REPORT

1. CALL TO ORDER/CONFIRM QUORUM (>20% REQUIRES 15 OF 76 VOTING MEMBERS)

2. ACTIONS BY CONSENT

2.1. APPROVAL OF MINUTES

Recommend approval of the [minutes](#) of the March 15, 2023, regular meeting.

2.2. APPROVAL OF FINANCIAL REPORT AND ORDERS OF THE TREASURER

Recommend approval of the [financial report](#) for March 2023, and [the Orders of the Treasurer](#) for the period March 1, 2023 through March 31, 2023.

2.3. PERSONNEL REPORT

2.3.1. Accepted the resignation of Cynthia Lawson, KDE MOA, effective February 28, 2023.

2.3.2. Employed Floyd T. Carroll, Buildings, Ground and Fleet Operations Manager, to be paid on the Classified Hourly Salary Schedule, at Class7, Step 0, effective April 3, 2023.

2.4. 2023-2024 KEDC TENTATIVE BUDGET

Recommend approval of the attached [2023-2024 KEDC Tentative Budget](#).

2.5. KEDC BYLAWS & POLICY UPDATES

Recommend approval of the attached KEDC Bylaws & Policy updates as recommended by KSBA and KEDC Executive Director and staff.

2.6. BID CONTRACT RENEWAL

Recommend acknowledgment of the Executive Director's one-year contract award renewal for the Preferred Vendor Copy Paper Bid (PV-CP-2020) to Contract Paper Group, Inc. and Petter Business Systems for the period of 05/01/23 through 04/30/24.

2.7. BID SPECIFICATIONS

2.7.1. Recommend acknowledgement of the Executive Director's approval of the attached bid specifications to be used to bid Fresh Made Pizza (from local vendors i.e. Little Caesars, Papa Johns)

2.8. CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS

2.8.1. Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from CLS2022.36 Catalog/Price List/Store Shelf bids opened and made effective on March 7, 2023 through December 31, 2023. We received 9 bids for CLS2022.36, of which 6 were awarded and 3 rejected due to not meeting bid specifications.

| Vendor | Status |
|------------------------------------|---|
| American Eagle II Fire Protection | Rejected, did not meet bid specifications |
| Carolina Biological Supply Company | Awarded |
| DPF Alternatives | Rejected, did not meet bid specifications |
| Flippen Group, The | Awarded |
| Learning Labs Inc. | Awarded |
| Notable Inc., dba Kami | Awarded |
| Painted Horse, The | Awarded |
| Pro Sound, Inc. | Awarded |
| R. Carr and Associates | Rejected, did not meet bid specifications |

2.8.2. Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from CLS2022.37 Catalog/Price List/Store Shelf bids opened and made effective on March 21, 2023 through December 31, 2023. We received 4 bids for CLS2022.37, of which 1 was awarded and 3 rejected due to not meeting bid specifications.

| Vendor | Status |
|-------------------------------|---|
| BLB Oak Tree Enterprises, LLC | Rejected, did not meet bid specifications |
| Empire Industries | Awarded |
| Learning Labs Inc. | Rejected, did not meet bid specifications |
| Runner Shop Sports | Rejected, did not meet bid specifications |

2.9. CONTRACTS

Recommend acknowledgement of the Executive Director's approval of the following contracts and agreements (contract period is for FY2022-2023 unless otherwise noted):

GENERAL FUND

- 2.9.1. [Commonwealth of Kentucky – CRRSA Regional Cooperative Plan Contract Modification - \\$1,555,274.38 \(added \\$55,574.38\)](#)
- 2.9.2. [Commonwealth of Kentucky – Advising Platform - \\$139,551.00](#)
- 2.9.3. [Commonwealth of Kentucky – KY College & Career Advising Platform - \\$100,000.00](#)
- 2.9.4. [Commonwealth of Kentucky – DEI Coordinator Contract Modification - \\$112,731.00](#)
- 2.9.5. [Commonwealth of Kentucky – Contract Modification for Cynthia Lawson - \\$4,908.00](#)
- 2.9.6. [Carter County Schools – MOA for DeeAnna Albright](#)
- 2.9.7. [Carter County Schools – MOA for Kathy Glancy](#)
- 2.9.8. [Clark County Schools – MOA for Jordan Letcher](#)
- 2.9.9. [Johnson County Schools – MOA for Rachel Holbrook](#)
- 2.9.10. [Morgan County Schools – MOA for Kim Sparkman](#)
- 2.9.11. [Raceland-Worthington Independent Schools – MOA for Abby Laber](#)
- 2.9.12. [Greg Coker – Keynote address on April 14, 2023 - \\$1,000.00](#)

GRANT CONTRACTS

- 2.9.13.** Presenter Contractual Agreements for ASPIRE/ACHIEVE/CHARGE/HERO/RENAISSANCE:
➤ [Tim Smyth – PD Sessions, planning and research - \\$150.00/hour plus travel](#)
- 2.9.14.** [Chelonnda Seroyer, Seroyer Educational Consulting Service – July 26, 2023 - \\$4,800.00](#)
- 2.9.15.** [Lauren Evanovich, Ph.D., L&J Advisors, LLC – PD Sessions March-July 2023 - \\$3,000.00](#)
- 2.9.16.** [REACH, Inc. – School Climate Transformation Project Evaluation Activities - \\$65,000.00](#)
- 2.9.17.** [Dr. Buddy Berry – School on F.I.R.E Professional Development August 15-16, 2023 - \\$12,000.00](#)
- 2.9.18.** [Bill of Rights Institute – PD Sessions - \\$4,600.00](#)
- 2.9.19.** [WDD Software Solutions, LLC dba Counterpart – Career Advising Platform – \\$193,980.00](#)

3. DISCUSSION ITEMS

3.1. KEDC MEMBERSHIP FORMS COMING SOON

Please be on the lookout for your 2023-2024 KEDC Membership form that will be arriving in the mail soon!

3.2. KEDC EXECUTIVE DIRECTOR & AESA

KEDC Director Nancy Hutchinson has been elected to serve on the AESA Executive Council and Foundation Committee. The Association of Educational Service Agencies (AESA) is a professional organization for educational service agencies with a focus on leadership, networking and Federal advocacy. This role will allow her first-hand experience and expertise on the important work concerning education going on all across the nation.

3.3. KEDC SCHOLARSHIP GOLF SCRAMBLE

KEDC will be hosting a Scholarship Golf Scramble on Monday, July 31st at Eagle Trace in Morehead. Please mark your calendars and check out the registration information in your Board folders. All districts with players in the Scramble will be eligible for \$1,000.00 scholarships!

3.4. KY CHAMBER OF COMMERCE - BEST PLACES TO WORK

Special announcement to be made by the Executive Director...

3.5. SCHEDULE OF BOARD MEETINGS FOR FY2024

July 20, 2023 – 1:30pm-2:00PM (*Zoom Only*) – To approve Business items for new fiscal year.
September 20-21, 2023 – KEDC Lexington Office
October 18-19, 2023 – KEDC Lexington Office
November 15-16, 2023 – KEDC Lexington Office
January 17-18, 2024 – KEDC Lexington Office
February 21-22, 2024 – KEDC Lexington Office
March 2024 – In Conjunction with KHSAA Boys' Basketball Tourney
April 17-18, 2024 – KEDC Lexington Office